

WANTED.
WANTED—A BOY 14 TO 16 YEARS of age to learn the dry goods business and make himself generally useful. Address "BOY," care Virginian-Pilot. ap6-3t
WANTED—YOUNG LADY WITH experience as cashier and assistant bookkeeper. Address DRY GOODS, care Virginian-Pilot. ap6-3t
A BRIGHT, ENERGETIC NEW ENG- land young man of good family, desires a first-class situation; salary no object. First-class references and security if desired. Address H. S., care this office. ap2-3t
WANTED.—A YOUNG MAN TO invest small amount of money in good business and work on salary. Address A. M., this office. ap4-3t
WANTED—PEOPLE TO READ ADV. of VA. GROCERY CO. on page 3. ap2-su, tu, we-3t
WANTED.—1000 MEN TO PUR- chase our special \$1.00 Derby, equal to \$2.50 hat sold by others. T. L. STRAW, HAND & CO., 231 Main street, Stevens' Old Stand. mh4-1f

BOARDERS.
BOARDERS CAN FIND NICE ROOM at reasonable terms. ap6-3t
THE HOME—EVERYTHING NEW and clean, table board \$3.00; board and room \$1.00 per week. 421 and 423 Church street. mh5-1f
PLEASANT FURNISHED ROOMS. with or without board, at 21 Church street, opposite St. Paul's Church. mh5-1f
BOARDERS—A PRIVATE FAMILY in Ghent would furnish desirable room and board to a married couple, or two young men. Address C. A. C., care Virginian-Pilot. mh4-1f

FOR RENT.
FOR RENT.
Vary Desirable Cottage at Virginia Beach with sewer connections and good yard. For terms, etc., address "OZONE," care Virginian-Pilot. mh3-1f
FOR RENT.—FOR THE SUMMER months, well furnished house in Ghent. For terms, etc., address "GHENT," care Virginian-Pilot. ap6-1f
FOR RENT—ONE-HALF OF LARGE store on Church street; good locality. Address J. M. G., this office. ap4-3t
FOR RENT—LIVERY STABLES. No. 65 Union street, corner Church street. A desirable place for livery or stable. W. R. FENTRESS & SON, 18 Bank street. mh2-1m

SPECIAL NOTICES.
Imperium in Imperio.
A novel, by Sulton E. Griegs, of Berkeley, Va. A sociological study of the Negro race problem by one of that race. Interestingly written and instructive. Sold at all bookstores. \$1 clothbound. mh5-1m

ATTORNEYS, ATTENTION!
THE SEABOARD FIRE INSURANCE CO. represents the AMERICAN BONDING AND TRUST CO. of Baltimore. Court bonds issued promptly. Phones 223 Office 211 Main. mh10-cod

DOCTORS, HEALERS, OSTEOPATHS or other Specialists, skillful graduated home. Box 196, Chicago. ap4-1m
TO LADIES, FREE OF ALL CHARGE.—Every lady should call at MME. GATES' Hair Dressing and Shampooing Parlors and allow her to suggest the way her hair should be arranged with the latest style of pompadour, free of all charge, before selecting her new hat. This Glory of Woman is Her Hair, 228 Main street, over 5 and 10-cent store. Norfolk. ap4-1w

LADIES, YOUR HAIR IS IMPORT- ant. Your cut hair or combings made into beautiful braids, buns, neck curls, pompadour puffs or front pieces in the most artistic manner to suit the face; moderate charges. Call on MME. GATES' Hair Dressing, Shampooing and Manicure Parlors, 228 Main street, over Me. store, Norfolk. ap2-1w

MADAM SNELL NEWMAN THE Renowned Clairvoyant and Business Medium can be consulted at her parlors on all life matters; her tests are wonderful. 343 CHURCH STREET, opposite Freeman's. mh5-1f

LADIES NEEDING TREATMENT for Irregularities, Leucorrhoea or any other Ovarian Troubles consult DR. JACKSON, 112 W. Mulberry street, Baltimore, Md. Private sanitarium; trained nurses.

\$25,000 TO LEND ON THE Building and Loan Association plan. W. H. SARGEANT, Jr., Room 31, Lowenberg Bldg. mh12-1m

MONEY TO LOAN IN ANY amount, no delay, on easy terms. LEO JUDSON, Academy of Music building. mar-1f
MONEY READY.—NO WAITING QUICK LOANS ON HOUSEHOLD FURNITURE, WHILE IN USE. Mortgages and other securities; liberal advances on salaries, rents, annuities, estates and permanent incomes. Interviews strictly private, and all transactions rigidly confidential. NORFOLK MORTGAGE AND LOAN CO., W. H. Hofheimer, new No. 258 Main street, Moritz Office Building, suite 5 and 6.

Hotels and Bonds.
MOTTU, de WITT & CO., 31 Granby st. Stocks and bonds. Southern Investments. Correspondence solicited.

LADIES! Chichester's English Pennyroyal Pills (Chemical Food) are the Best. Safe, Reliable. Take no other. Sent by mail on receipt of 10 cents. For Ladies, in letters or Return Mail. At Druggists, Chichester Chemical Co., Chicago, Ill., Pa.

NIGHT SCHOOL.
NIGHT SCHOOL.
At the SOUTHERN SHORTHAND AND BUSINESS UNIVERSITY Monday, Wednesday and Friday nights. Our Night School is especially designed for those who are engaged during the day. Instruction largely individual. Terms reasonable. For further information call at the University or address:
J. M. RESSLER, President. mh15-

At the SOUTHERN SHORTHAND AND BUSINESS UNIVERSITY Monday, Wednesday and Friday nights. Our Night School is especially designed for those who are engaged during the day. Instruction largely individual. Terms reasonable. For further information call at the University or address:

W. P. FORD & CO., Ballentine Arcade.

ALBERT STAHL Practical Decorator

WALL PAPER, 253 CHURCH STREET, Oppo. St. Paul's Church. NEW PHONE 579. 1y-2-su-w-1f

VESTRYMEN ELECTED.
ACTION OF SEVERAL PROTES- TANT EPISCOPAL CHURCHES.
Vestrymen have been elected for the ensuing year by Protestant Episcopal Churches as follows:
St. Paul's—R. H. Baker, James Y. Leigh, Dr. H. M. Nash, Major W. F. Irvine, H. N. Page, T. M. Cook, R. W. Shultice, W. W. Hunter, R. B. Tunstall, George L. Arps, R. B. Cooke and Caldwell Hardy.
ST. LUKE'S.
A. F. Santos, J. W. Hunter, E. St. John, R. H. Jones, H. H. Little, R. C. Taylor, Frank Hitch, R. F. Baldwin, W. C. Whittle, W. B. Newton, Thomas H. Wilcox and W. L. Brooke.
This vestry has elected the following officers: R. C. Taylor, senior warden; A. F. Santos, junior warden; R. E. Thompson, secretary; W. B. Newton, treasurer.

ST. PETER'S.
J. S. Addison, J. D. Ayres, F. W. Clarke, J. Edward Cole, C. Lee Dudley, J. B. Ferratt, T. D. Heyle, C. Jones, Thomas Townsend, W. D. Southall, D. C. Worthington and George W. Wright.
GRACE.
F. M. Johnson, D. S. Alston, A. Lamb, W. Wright, A. G. Johnson, L. H. Burnham and Benjamin R. Boulding.

This vestry has elected the following officers: F. M. Johnson, senior warden; D. S. Alston, junior warden; A. Lamb, secretary; R. B. Boulding, treasurer.

Baby Carriages.
Just received, a fine assortment of Heywoods; prices from \$8 to \$40, cash or credit. Williamson & Sykes, 563 and 565 Church street, near Quene. fe23-1f

OTHER LOCAL ON PAGE 3.

LOST.
LOST.—LADY'S WATCH, ANTIQUE oxidized case, hour hand broken; supposedly on Cottage Hill road, possibly in city. Reward if returned to 148 Water street. City. ap5-3t
LOST—ABOUT TEN DAYS AGO, ON either Bank or Main streets a pair of Gold Glasses. Liberal reward if returned to this office. ap2-3t

FOR SALE.
WANTED.—TO SELL A LARGE frame house located on Chestnut street. Berkeley house contains seven large rooms and kitchen; good cistern water; convenient to the ferry. For terms and price address CASH, Lock Box 74, Norfolk, Va. ap4-3t
FOR SALE.—FOUR SPLENDID lots in Park Place, near City Park. Address PARK, this office. ap4-3t

FOR SALE—KNABE PIANO, \$185.00; beautifully carved, rosewood case; as good as new; tone and action very fine. STEIFF WAREHOUSES, Monticello Hotel, Granby street.

FOR SALE—KNABE AND GAHLE Piano \$30. This is a bargain. Call at once. STEIFF WAREHOUSES, Granby street, Monticello Hotel.

FOR SALE—MASON & HAMLIN ORGAN, \$150. This is a bargain, in good condition. Will sell to make room for new stock. STEIFF WAREHOUSES, Monticello Hotel, Granby street.

FOR SALE—PIANO, \$175, SLIGHTLY used Upright Piano, 3 pedals, rosewood case, triple string, tone very good; splendid action. Call and see this piano before buying. STEIFF WAREHOUSES, Monticello Hotel, Granby street.

FOR SALE.—THE BANK SALOON, No. 11 Bank street. For particulars and terms apply to LOYALL & TAYLOR, 24 Bank street. fe18-1f

AGENTS WANTED.
RELIABLE MAN TO HANDLE agents for Telephone Tablets and Sanitized. Pays \$500 a year. Inclose stamp. VICTORY MFG. CO., Cleveland, Ohio. mh16,22,23,ap12,19-5t

WANTED—SALESMEN AND COL- lectors to work in the city and country. Apply to the SINGER MANUFACTURING CO., 289 and 291 Church st., Norfolk, Va., or 407 Court street, Portsmouth. 1y-2-su-w-1f

MAN OR LADY TO TRAVEL AND appoint agents. Established firm. \$50 per month and all expenses to start. MFG. Box 338, Philadelphia, Pa. mh22-we,sa,su,ap19,my1tojuli

Discretion
should be used in the use of linen, just as much so as any thing else. Laundry when done right looks right—not too much starch or too little—just enough. It should not have that glossy greasy yellow heathen Chinese appearance, but white, clean and American. Convert yourself to Americanism and cease at once sending your money to China—can't you see your error? Use either phone, 527, and we will do the rest.

H NIXDORFF,
Troy Laundry.

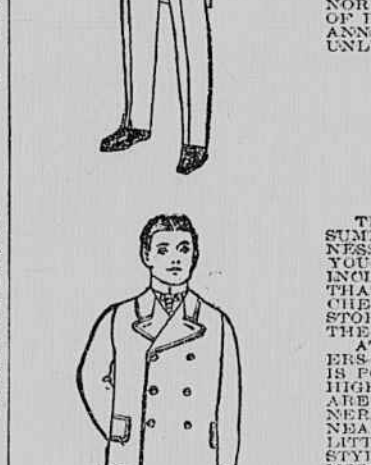
H. E. Owen Grain Co., 716 CITIZENS BANK BUILDING, Norfolk, Va.
Wholesale Shippers HAY and GRAIN.

COBB, BROS. & CO., BROKERS.
129 MAIN ST., opposite Atlantic Hotel. Execute orders in cotton, grain, either on margin or buy and sell outright. Private wire to New York, Chicago and New Orleans. Correspondence solicited. 1y27-cod-1f

FEED! FEED!
It pays to feed your cattle and horses well. It pays to buy good feed, it is the cheapest. We handle none other. We make special price on car load lots. We carry the largest stock in the city.

W. P. FORD & CO., Ballentine Arcade.

ALBERT STAHL Practical Decorator



...A STARTER...
For the Spring Season.

Men's Suits, \$7.25.

TO OPEN PROPERLY THE SPRING SEASON IN THE MEN'S DEPARTMENT WE PLACE ON SALE THIS WEEK A VARIETY OF FASHIONABLE SACK SUITS, MADE FROM PURE WOOL, CASSIMERES AND CHEVIOTS, REPRESENTING ALL SHAPES AND SIZES, NICELY TAILORED—TASTE, FULLY TRIMMED. JUST SUCH SUITS THAT ARE SELLING REGULARLY EVERYWHERE AT NOT LESS THAN FIVE, FOUR AND SOME EVEN FIVE DOLLARS MORE THAN OUR RETAIL—WHOLESALE QUANTITY CASH PRICE, BUT TO GIVE THIS A REASON A BIG SWING AND TO START THE FALL A ROLLING WITH A RUSH, WE HAVE CONCLUDED TO FIGURE DOWN THESE EXTRAORDINARY SUITS BARGAIN VALUES TO A PRICE BASIS THAT WILL SURPRISE AND PLEASE ANY MAN LOOKING FOR A GOOD—HONEST, SERVICEABLE SPRING SUIT ON A MONEY-SPENDING BASIS—CHOICE—

\$7.25.

SEE A FEW OF THEM ON DISPLAY IN THE SHOW WINDOWS—THESE ARE SELECTED AT RANDOM—THERE ARE SCORES OF OTHER DESIGNS IN THE STOCK IN VARIOUS EFFECTS, IN MEDIUM—LIGHT—AND DARK COLORS HALF LINED—FULL LINED—OR QUARTER LINED—BEAR IN MIND THAT THESE FAMOUS SEVEN TWENTY-FIVE SPECIALS ARE IN EVERY WAY STANDARD—UP-TO-DATE—RELIABLE SUITS—MADE FROM MATERIALS THAT WILL RENDER FIRST-CLASS SERVICE, AND THE ONLY DIFFERENCE THAT YOU'LL EVER SEE BETWEEN THEM AND THE SUITS THAT YOU'VE BEEN IN THE HABIT OF PAYING ORDINARILY ABOUT \$5 OR \$5 FOL AT OTHER PLACES IS SIMPLY THE DIFFERENCE IN THE COST—MAKE A CAREFUL TEST OF THE WORKMANSHIP—THE STYLE—AND FIT—IN FACT, GIVE THEM THE MOST CRITICAL EXAMINATION—AND YOU'LL BE ON HAND IN TIME FOR A CHOICE SELECTION, AS THERE ISN'T MUCH DOUBT ABOUT SUCH BARGAIN SUITS AS THESE MOVING OFF AT A RAPID RATE WHEN IT IS CONSIDERED THAT THE SUITS ARE OF STANDARD MANUFACTURE AND IN EVERY WAY A BIG MONEY-SPENDING VALUE.

ANOTHER BIG LEADER

Men's Suits, \$9.25!

HERE GOES ANOTHER TRADE GATHERING PROPOSITION FROM THE MEN'S STOCK HERE GOES A CHOICE SELECTION OF OTHER DESIGNS IN THE STOCK IN VARIOUS EFFECTS, IN MEDIUM—LIGHT—AND DARK COLORS HALF LINED—FULL LINED—OR QUARTER LINED—BEAR IN MIND THAT THESE FAMOUS SEVEN TWENTY-FIVE SPECIALS ARE IN EVERY WAY STANDARD—UP-TO-DATE—RELIABLE SUITS—MADE FROM MATERIALS THAT WILL RENDER FIRST-CLASS SERVICE, AND THE ONLY DIFFERENCE THAT YOU'LL EVER SEE BETWEEN THEM AND THE SUITS THAT YOU'VE BEEN IN THE HABIT OF PAYING ORDINARILY ABOUT \$5 OR \$5 FOL AT OTHER PLACES IS SIMPLY THE DIFFERENCE IN THE COST—MAKE A CAREFUL TEST OF THE WORKMANSHIP—THE STYLE—AND FIT—IN FACT, GIVE THEM THE MOST CRITICAL EXAMINATION—AND YOU'LL BE ON HAND IN TIME FOR A CHOICE SELECTION, AS THERE ISN'T MUCH DOUBT ABOUT SUCH BARGAIN SUITS AS THESE MOVING OFF AT A RAPID RATE WHEN IT IS CONSIDERED THAT THE SUITS ARE OF STANDARD MANUFACTURE AND IN EVERY WAY A BIG MONEY-SPENDING VALUE.

\$9.25.

WE PROPOSE TO DO A BIGGER CLOTHING BUSINESS THIS SEASON THAN EVER, AND ARE DETERMINED TO MAKE IT AN OBJECT TO EVERY MAN IN AND ABOUT THIS COMMUNITY TO COME TO THE STORE AND DO HIS TRADING. AS MANUFACTURERS—WHOLESALE—AND RETAILERS—PLACING THESE PRODUCTS DIRECT TO THE CONSUMER, IT WOULD APPEAR QUITE REASONABLE THAT THE MIDDLEMEN'S MARGIN IS QUITE AN IMPERFECTLY NECESSARY ONE. BUT, BEING IN OUR WORKSHOPS ARE PLACED ON SALE ON SUCH NARROW MARGINS ABOVE MANUFACTURERS' COST, THERE IS NO QUESTION ABOUT WHAT WE CAN DO FOR YOU IN THIS ORGANIC ASSORTMENT OF NINE TWENTY-FIVE SPECIALS—ONCE A WEEK, KEEP AN EYE ON THE SHOW WINDOWS. COME IN AND LOOK AT 'EM. THEY'LL HOLD UP THEIR END FOR VALUE.

OUR . PRICES . ARE . RIGHT !

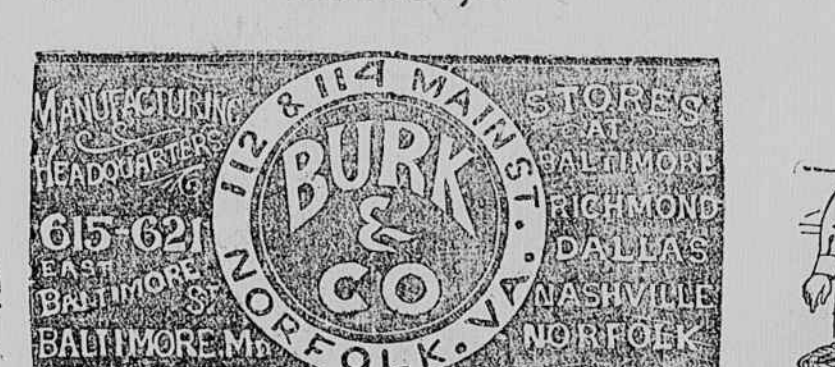
HUNDREDS UPON HUNDREDS OF FINER GRADES OF MEN'S SUITS, REPRESENTING EVERY DESIRABLE NEW PATTERN—SHAPE—COLOR—STYLE AND TEXTILE—MADE UP IN EVERY SORT OF SIZE—REGULAR—EXTRA LARGE—EXTRA STOUT—EXTRA SLIM—SINGLE OR DOUBLE BREASTED SACKS—ALL SORTS OF CUTAWAY WALKING SUITS—PRINCE ALBERT—TRIKE ARTHUR—SEMI-DRESSES—CLERICAL—IN FACT A REPRESENTATIVE LINE OF SPRING WEAR, THAT IMMEDIATELY MEET THE GENERAL DEMANDS OF GENTLEMEN OF ANY Vocation IN LIFE.
EVERY SUIT IN THE ENTIRE LINE MADE UP IN OUR OWN WORKSHOPS UNDER OUR OWN PERSONAL SUPERVISION TAILORED AND FINISHED BY OUR OWN FIRST-CLASS TAILORS AND FINISHERS—MADE UP DIRECTLY AND EXCLUSIVELY FOR OUR RETAIL STORES—WARRANTED IN EVERY WAY SUPERIOR IN FINISH TO THE AVERAGE READY-TO-WEAR CLOTHING ORDINARILY PLACED ON SALE, AND EQUAL IN FIT TO ANY FIRST-CLASS TAILOR MADE GARMENT. IT MATTERS NOT WHO NOR WHERE A GARMENT IS MADE, BUT THE QUALITY OF THE MATERIALS AND THE SKILL OF THE PEOPLE IN THE TAILOR SHOP OVER THE NEW ANNEX, AND THERE IS NOTHING PERMITTED TO LEAVE THE PLACE UNLESS THE FIT IS PERFECT.

IMPORTANT TO PARENTS.

THE MAMMOTH STOCK OF JUVENILE ATTIRE FOR THE SPRING AND SUMMER SEASON IS NOW COMPLETE AND IMMENSE IN ITS COMPLETENESS. THINK OF IT—THE BIG STORE MAKES IT POSSIBLE TO DRESS YOUR BOY IN A STRONG, TIDY SUIT ANYWHERE IN SIZE UP TO AGE 16 INCLUSIVE, FOR THE SMALL OUTLAY OF SIXTY-NINE CENTS. A SUIT THAT WILL CERTAINLY GIVE SERVICE—MATTERS NOT ABOUT ITS CHEAPNESS, IF IT WOULDN'T GIVE SERVICE, WE WOULDN'T GIVE IT. STORE ROOM—MUCH LESS ADVERTISEMENT. THEN, AGAIN, AT 85c, THERE IS ANOTHER GOOD VALUE. ANY SIZE UP TO 16.
AT 1.4c AND 1.5c EACH THE SUITS ARE SURPLY EXCELLENT WEARERS—INCLOSING ALL STRENGTH-GIVING REINFORCEMENTS THAT IT IS POSSIBLE TO GET IN READY-TO-WEAR BOYS CLOTHING. IN THE HIGHER COST GRADES, RANGING BEYOND TWO FIFTY, THE DESIGNS ARE CHOICE AND PRETTY, TAILORED IN REGULAR STANDARD MANNER. EXTRA KNEE PARTS AND CAPS HAVE BEEN MADE UP FROM NEARLY EVERYTHING IN STOCK, MAKING IT POSSIBLE TO DRESS THE LITTLE FELLOWS IN COMPLETE HARMONY AND BRING FORTH ALL THE STYLE AND APPEARANCE THAT IT IS POSSIBLE TO ATTAIN ON THE MOST ECONOMICAL BASIS THAT LARGE QUANTITIES FIGUREMENTS CAN CONTROL. THE SUITS AROUND US ARE SUCH LITTLE AS HAND-SEWEN EMBROIDERED BLOUSE SUITS IN CASSIMERES, CHEVIOTS AND SERGES—VELVET SUITS—SILK FACED—VESTS GOWN IN FRONT WITH DOUBLE DETACHABLE SHIELDS, WIDE OR NARROW COLLARS—REFRER SUITS—BEAUTIFUL DOUBLE-BREASTED SUITS—REFRER SUITS—ALL COLORS IN CHEVY-STRIPES—FLAISE—OVER-KNOTS—EVEN CLOTHES IN BLACKS AND BLUES IN ALL SORTS OF SHAPES—NEVER LOSE SIGHT OF THE FACT—CHILDREN'S HEADQUARTERS FOR CORRECT AND FASHIONABLE DRESS AT SMALL COST IS RIGHT HERE.

69c.
98c.
\$1.48
1.98
2.50
3.00
3.50
4.00
4.50
5.00

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WE MAKE SUITS.

WE MAKE SUITS.

WE MAKE SUITS.

